



Ball Breaking English?

This letter was actually received and sent in to us by Geoff Hopkins

Attn: Mr. Import Manager

From: Henan Machinery & Equipment
Import & Export Corporation
(Henan CMEC) No.2 Export Dept.
Wang Mingxiang

Re: Bearings Balls Business Relations

Dear Sirs,

I am very pleased to learn your esteem company from "Import and Export Dictionary; and should like to establish business relations with yourself.

Since I graduated from Zhengzouh Light Industry Institute of Mechanical Engineering Department in 1989, I have been in HENAN CMEC, mainly exporting all kinds of bearings and balls including carbon, chrome, ceramic, iron, copper and stainless balls. I have good relations with my suppliers and ever export balls to many countries.

If you are interested in above-mentioned items, please do not hesitate to contact me by fax No. (0371)5955411. I am sure to quote you best price with best quality and earliest shipment. If you are not interested, please kind pass my information to another company immediate relevant to balls items. I am much appreciating your kindness.

With best regards,

Wang Mingxiang"

ON PRICES

Its unwise to pay too much, but its worse to pay too little. When you pay too much, you lose a little money that is all. When you pay too little, you sometimes lose everything, because the thing you bought was incapable of doing the thing it was bought to do. The common law of business balance prohibits paying a little and getting a lot ... it can't be done. If you deal with the lowest bidder, it is well to add something for the risk you might run, and if you do that you will have enough to pay for something better.

JOHN RUSKIN (1819-1900)

We are Survivors

(For those born before 1940)

We were born before television, before penicillin, polio shots, frozen foods, Zerox, plastic, contact lenses, videos, freebees and the Pill. We were before radar, credit cards, split atoms, laser beams and ball-point pens before dishwashers, tumble dryers, electric blankets, air conditioners, drip-dry clothes and before man walked on the moon.

We got married first and then lived together (how quaint can you be?). We thought "Fast Food" was what you ate in Lent. A "Big Mac" was an oversized raincoat and "crumpet" we had for tea. We existed before house-husbands, computer dating, dual careers, and when a "meaningful relationship" meant gettin' along with cousins. And "sheltered accommodation" was where you waited for a bus.

We were before day care centres, group homes and disposable nappies. We never heard of FM radio, tape decks, electric typewriters, artificial hearts, word processors, yoghurt and young men wearing earrings. For us "time-sharing" meant togetherness, a "chip" meant a piece of wood or fried potato, "hardware" meant nuts and bolts and "software" wasn't word.

Before 1940 "Made in Japan meant junk, the term "making out" meant staying on a double-decker to the bus or tram depot. Pizzas, McDonald and instant coffee were unheard of. In our day, cigarette smoking was "fashionable", "grass" was mown, "coke" was kept in the coal house, a "joint" was a piece meat you had on Sundays and "pot" was something you cooked in. "Rock music" was a Grandmother's lullaby, "Eldorado" was an ice cream, a "gay person" was the life and soul of the party and nothing more, while "aids" just meant beauty treatment help for someone in trouble.

We who were born before 1940 must be a hardy bunch when you think of the way in which the world has changed and the adjustments we have had to make. No wonder we are so confused and there is the generation gap today ... BUT by the grace of God, we have survived. What a hardy lot we are!

For sale?

Something to sell?

Services to offer

Items wanted

Place your classified ad free of charge

Fax Kevin Storey on 460 0160