

phosphate mining project in Northern Saudi Arabia. Congratulations to all of you who have worked on these two projects.

And on that note, I would like to thank you for being here this evening. I hope to have the opportunity to speak to as many of you as I can before I leave for the State Banquet. But before that, I would like to invite you to join me in witnessing the beginning of what I am sure will be two very successful Saudi/British partnerships.



Baroness Symons (right) with Laura Cooper of InterTrade Media



Paul Williams, who will take up a posting to the Embassy in Riyadh in the New Year



Dr Peter Smith (ex RGBB member) with Jamal Al Mouaibed, managing Partner of the NAPCO Group of Companies.



British Business Success



Zoetig win seating contract for prestigious airport upgrade

Zoetig & Co, a UK manufacturer of beam seating are pleased to confirm that they have won a major contract to supply seating for the upgrade of King Abdulaziz Airport in Jeddah. The majority of the seating is for the new departure gates.

Negotiations had taken the best part of six months and the seating specification, design features as well price competitiveness were the key elements in being awarded the contract.

The contract is part of the "Rush Programme" and is due for delivery during November / December this year.

The award was a direct result of Zoetig's participation in a UKTI / British Airport Group inward trade mission to Jeddah earlier this year, which proved to be very successful and a cost effective way to entering markets.

Zoetig have expanded their Middle East activity in the last 12 months and see this contract as a significant step forward in their sales strategy.

Sixteen major international airport projects have been completed this year and several more contracts are expected.

Zoetig have been manufacturing public beam seating and executive office furniture in the UK for over 30 years.